



## Executive Summary

Architected to address the storage management and performance challenges encountered in increasingly dynamic and virtualized application environments, Sanbolic's Melio host-based data management software delivers enhanced application availability and scale to critical enterprise workloads, including virtualization, VDI, SQL and file serving. Spanning SMBs to the Fortune 100, more than 600 customers around the world have successfully deployed Melio in production environments.

The company was founded 10 years ago to bring geographically-distributed computing concepts to the storage layer. Fast forward to today, increasingly disparate physical, virtual and cloud workloads magnify an ever-widening disconnect between application and storage topologies. Dynamic application performance and availability requirements are exposing the limitations of current storage solutions. Customers are demanding a more flexible and cost-effective approach to data management.

Melio augments a customer's existing IT investment, creating a more application-aware shared storage architecture. Our software integrates extremely complex storage concepts, including clustered file system and volume management, rapid resource provisioning, and quality of service (QoS), into a workload, hypervisor and hardware agnostic offering.

Sanbolic's product portfolio is organized by workload type, with application-specific modules for server virtualization (Melio Private Cloud) and desktop virtualization (Melio VDI). For SQL consolidation, as well as file/web serving environments, customers deploy Melio Enterprise.

Seamlessly spanning multiple sites, Melio customers benefit from increased levels of infrastructure flexibility and responsiveness across their global IT footprint, while minimizing storage-related cost and complexity.

Unique benefits derived from Melio include:

- Multi-workload, multi-hypervisor and multi-site support for maximum flexibility
- Increased application availability through active-active access to critical data, independent of the underlying storage hardware
- Ability to dynamically provision volumes, data-protection levels, and QoS to ensure consistent application performance and align with user-defined policies
- Centralized management of resources to improve utilization and reduce storage-related costs and complexity

For more information please visit [www.sanbolic.com](http://www.sanbolic.com)

## About Sanbolic

Founded in 2000 and based in Watertown, MA, Sanbolic's host-based data management software delivers enhanced application availability and scale to critical enterprise workloads including virtualization, VDI, SQL and file/web serving.

## What's New

[Sanbolic named #1 storage startup to watch](#)

[Sanbolic announces record quarter and strong customer momentum](#)

## What people are saying?

*"While virtualization has delivered clear benefits to enterprise IT departments, it has actually created more problems than it solved on the storage side of the equation. Sanbolic has been addressing this problem for years, with strong enterprise validation to show for it. Melio v3.5 builds off this momentum, adding an increased level of application and data awareness for an existing infrastructure, while minimizing storage related cost and complexity."*

- Terri McClure, Senior Analyst, Enterprise Strategy Group (ESG)